

Nightingale Group Retrofits Office Towers with iluma LED Lighting from i-lighting™

Leading National Real Estate Firm Utilizes “LED Lighting Simplified” Connection Technology to Ensure Easy Installations, Energy-efficiency & Near Invisible Results



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The Nightingale Group was founded in 2005 as a national real estate investment firm dedicated to supplying high-end business space to engineering, architectural and law firms, retailers and government agencies nationwide. Today, the company's holdings include office and retail commercial office complexes located in 12 states ranging from Minnesota to Florida and the east coast to the Mississippi River.

As the regional director of engineering for the past four years, Michael Murray is responsible for the construction and project management of 15 million square feet of commercial real estate including the company's two luxury office towers based in Philadelphia, Pa. at 1500 Spring Garden and 1700 Market Street. This includes serving the needs of hundreds of clients operating in one of the major retail centers of the

city and located within walking distance from numerous attractions such as Independence National Historical Park, Philadelphia Museum of Art, The Liberty Bell Center and the Pennsylvania Convention Center.

“Many of our tenants and their customers are very upscale,” says Murray. “As a result, our mission is to meet their business requirements with the highest-quality operations and accommodations available in the city. This includes constantly refining our facilities with the newest services and technologies.”

Most recently, these goals included partnering with i-lighting™, the leading manufacturer of extremely easy-to-install, reliable and cost-effective exterior and interior LED lighting, to retrofit Nightingale's Philadelphia properties with the supplier's iluma LED lighting system. Using the i-lighting's proprietary “LED Lighting Simplified” and Easy Plug™ micro connectors, the iluma system simply plugs together to ensure easy installations, which can be achieved in half the time of traditional lighting and with near invisible results.

“I was immediately impressed with the iluma LED system and even visited i-lighting's facility in Maryland to learn more,” explains Murray. “We worked with other LED lighting manufacturers in the past, but were constantly faced with unacceptable failure rates and product obsolescence. i-lighting not

only took the time to learn about our specific needs and goals, but also worked with us to customize their lighting to address our specific installation requirements.”

Over the past year, this entailed retrofitting and installing the custom-designed iluma lighting into various soffits and spaces located in the lobbies, reception areas, bathrooms, tenant offices and vestibules of the two high-rise Philadelphia complexes. In addition to the easy installation benefits offered by iluma, Murray and his engineering staff also became enamored with the system, which is available with clear white or warm yellow LEDs and designed in either 5mm or 10mm strips ideal for task and accent lighting.

Another benefit to contractors, builders, homeowners and do-it-yourselfers alike, is i-lighting’s ongoing commitment to meeting customer needs for customized results. For the best outcomes, users need only email or fax their plans to i-lighting and the company will specify the project’s lighting at no additional cost and normally within 48 hours. Purchase orders are also commonly filled and shipped within two days.

“Retrofitting our iluma LED lighting to fit all the nooks, crannies and corners in each building was no problem at all,” offers Scott Holland, president & CEO of i-lighting, “We also saved each complex thousands of dollars by re-engineering nearly 400 fluorescent wall sconces found in each building’s restrooms and various other locations. The management and tenants loved the look of the fixtures and the way they fit the décor, but the sconces were extremely costly to operate and the necessary electrical components and lights were no longer available.

“So, we customized each individual fixture at our manufacturing facility to



operate with our iluma LED lighting. The process only took several weeks and proved far more economical for Mike and his team than replacing the sconces with all new LED fixtures.”

In addition to the custom-design possibilities, each iluma system uses approximately 80 percent less energy than incandescent bulbs and are rated for 50,000 hours. Other specific advantages include a safe lighting design that does not create heat.

“iluma proved perfect for our needs,” adds Murray. “It fit so easily into coves and corners. All of our people loved working with it. Plus, we are also especially pleased with the energy cost savings and the reliability. It’s both costly and time-consuming to have workers replace bulbs in inaccessible areas. So far, we haven’t had a single issue with i-lighting and are looking to integrate the iluma system into several other facilities including another property in Philadelphia and one in Indianapolis. ”

For more information on i-lighting’s iluma LED lighting or any of the company’s existing Deck, Stair, Rail, Undercabinet and Landscape Systems please visit www.i-lightingonline.com or call 888-305-4232.